Annual Report 2022





ANNUAL REPORT MESSAGE

Founded in 1899 as the Industrial Building & Loan Association of Washington, Washington Financial Bank has grown to a billiondollar, mutual organization committed to meeting the financial needs of our customers and the communities we call home. After more than 120 years, we remain completely focused on creating true value in our relationships while providing the best financial products and services for our customers.

Our Financial Performance

Fiscal 2022 was once again a year of records for Washington Financial Bank, with assets totaling \$1.56 billion at June 30, 2022, and record growth numbers in both Net Income and Deposit Growth. Washington Financial Bank once more earned the highest 5-Star Rating for its exceptional capital position, awarded by Bauer Financial (the nation's largest independent bank rating and research firm) for 132 consecutive quarters.

As a testament to the amazing culture fostered by our exceptional team, we have not suffered the staffing turnovers and shortages that have plagued many of our competitors. This stability allows us to serve you in a consistent manner with employees that know you and your families.

Our Services

We remain committed to our company-wide vision to provide a best-in-class banking experience at Washington Financial. Fiscal 2022 brought an increased focus on our digital channels, as we continue to evaluate and implement solutions to enhance the convenience of our digital platforms. Our online loan application system allows customers to complete the application electronically, at any time, using the device they choose. This not only adds the element of convenience to the application process but also enables a timelier decision process so that you can close your loan more quickly. In this competitive environment, you deserve every edge that we can give you as you find your "forever home".

As we move into the new fiscal year, we have a number of initiatives planned which will further enhance our service delivery channels for you. We recently modernized our phone system to accommodate your ever-changing needs to communicate with us. This modernization will allow us to fully integrate a centralized call center as well as virtual chats. For those of you who prefer to talk with your local branch, we have optimized this experience as well, so that branch employees can focus on serving you without needless transfers to other departments.



Our Community Outreach

Washington Financial Bank's history of support for community dates back to our founding in 1899. For more than 120 years, the Bank has provided both monetary and volunteer support to help our communities grow and prosper.

We are pleased to have been the original Corporate Night Sponsor of the PONY League World Series, providing the initial corporate donation in 1990 to ensure that the Series could remain in Washington, PA. Washington Financial continues to support this wonderful event annually so that our children can enjoy this tradition close to home, as we showcase our home to the rest of the world. Thanks to the support of the community, the PONY League World Series gets better each year and I encourage you to make it part of your family's summer plans.

With a branch network that spans both Washington and southern Allegheny counties, we have the opportunity to support many community events and organizations throughout Southwestern Pennsylvania. From Canonsburg's July 4th celebration, Old Fashioned Christmas, and Octoberfest, to Hickory's Apple Festival, the Peters Township Summer Concert Series, the Whiskey Rebellion Festival and South Fayette's Summer Camp and Community Days- to name just a few-Washington



Financial Bank is thoroughly invested in supporting our communities.

This past year, through The Washington Financial Charitable Foundation, we've partnered with a number of local non-profit organizations including: Beverly's Birthdays, Blueprints, the Salvation Army, Main Street Farmer's Market, the Literacy Council and the Make-A-Wish Foundation. These partnerships have allowed us to provide baby showers and birthdays for single mothers and their children, back-to-school supplies and fresh produce for low-income families, literacy services for our neighbors in need, and a bit of normalcy for children with life-threatening illnesses.

The Bank's corporate philanthropic philosophy is also embraced by our employees and board members. Each year we volunteer countless hours, serving on local boards, participating in event fundraisers, and volunteering for school and sport activities. What matters to all of our customers, matters to all of us.

We remain grateful for the trust you place in us – allowing us to serve your financial needs. We look forward to continuing to earn your trust every day.

Mary Lyn Drewitz, Chairman



Total Assets (In Billions)

Years Ended June 30th



Washington Financial Bank Consolidated Capital Regulatory Compliance



Washington Financial Bank Consolidated Statement of Condition

	June 30, 2022	June 30, 2021
ASSETS		
Cash on Hand and in Banks	\$90,780,846	\$193,773,810
Securities - Available for Sale		261,346,978
Securities - Held to Maturity	65,825,384	
Loans	944,756,672	
Office Property & Equipment, Net	10,886,708	11,414,510
FHLB Stock	2,622,300	2,787,400
Other Assets	64,871,634	
Total Assets	\$1,560,341,225	\$1,450,429,936

LIABILITIES & RETAINED EARNINGS

Deposits	\$1,395,264,538	\$1,268,912,453
Other Obligations	1,070,000	0
Other Liabilities	12,630,660	12,211,279
Retained Earnings	151,376,027	169,306,204
Total Liabilities & Retained Earnings	\$1,560,341,225	\$1,450,429,936

Copies of the annual audited financial statements are available to the public after September 30, 2022, by writing to Administrative Services, Washington Financial Bank, 190 North Main Street, Washington, PA 15301.



Directors (of both WFSB Mutual Holding Company and Washington Financial Bank)

Mary Lyn Drewitz, Chairman	Of Counsel, Goldfarb, Posner, Beck, DeHaven, & Drewitz
Martin P. Beichner, Jr., Vice Chairman	President/Accutrex Products, Inc.
R. Carlyn Belczyk	Partner/Guthrie, Belczyk & Associates, P.C.
William M. Campbell	Retired President/Camalloy, Inc.
Michael L. Chaido, Esq.	Interim President/CEO/WFSB Mutual Holding Company &
	Washington Financial Bank
Edward C. Morascyzk, Esq.	Senior Partner/Morascyzk, Yarosz & Morascyzk
James R. Proudfit	Vice President/Proudfit Insurance
Telford W. Thomas	Retired President/The Washington Hospital
Louis E. Waller	President/Waller Corporation

Directors Emeritus of Washington Financial Bank

Richard L. White	Retired President/CEO/WFSB Mutual Holding Company &
	Washington Financial Bank
D. Jackson Milhollan	Retired President/Precision Marshall Steel Co.

WFSB Mutual Holding Company Officers

(Parent Company of Washington Financial Bank)

Brian J. Smith*	President/Chief Executive Officer
Michael L. Chaido, Esq.	Interim President/Chief Executive Officer
Janet L. Brandtonies, CPA	Executive Vice President/Treasurer/Chief Financial Officer
Lee D. Truax	Executive Vice President/Chief Risk and Compliance Officer
Harry A. Stiffler, Jr., Esq.	Senior Vice President/General Counsel
Suzanne L. Taylor	Senior Vice President/Secretary

Washington Settlement Services, Inc. Officers (Subsidiary of Washington Financial Bank)

Brian J. Smith*	President/Chief Executive Officer
Michael L. Chaido, Esq.	Interim President/Chief Executive Officer
Janet L. Brandtonies, CPA	Executive Vice President/Treasurer/Chief Financial Officer
Delbert O. Hague, Jr.	Senior Vice President
Suzanne L. Taylor	Senior Vice President/Secretary
Cathy A. Lavelle	Assistant Vice President/Settlement Services Closing Manager

Washington Financial Bank Officers

Brian J. Smith* President/Chief Executive Officer Michael L. Chaido, Esq. Interim President/Chief Executive Officer Executive Vice President/Treasurer/Chief Financial Officer Janet L. Brandtonies, CPA **Edward R. Ermine** Executive Vice President/Chief Credit Officer William J. King, Jr. Executive Vice President/Chief Lending Officer **Douglas M. Klescich** Executive Vice President/Chief Information Officer Lee D. Truax Executive Vice President/Chief Risk and Compliance Officer Senior Vice President/General Counsel Harry A. Stiffler, Jr., Esq. Suzanne L. Taylor Senior Vice President/Secretary/Administrative Services Division Manager Delbert O. Haque, Jr. Senior Vice President/Retail Lending Division Manager **Robert B. Vettorel** Senior Vice President/Wealth Management Division Manager Laura L. Austin Vice President/Business Banking Officer Vice President/Business Banking Officer Joseph R. Bartolomeo G. Ryan Bates Vice President/Treasury Services Manager Vice President/Wealth Management Victor D. Bell Nancy E. Campbell Vice President/Regional Branch Manager Anthony M. Cardone Vice President/Business Banking Officer Todd J. Day Vice President/Regional Branch Manager **Doreen A. Dingle** Vice President/BSA/AML Officer Chad J. Gearing Vice President/Residential Mortgage Lending Manager Lauri A. Gerstner Vice President/Audit Manager Vice President/Business Banking Officer Timothy M. Grady Elizabeth I. Guerrieri Vice President/Marketing and Public Relations Manager William M. Harker Vice President/Commercial Banking Group Manager Theresa M. Hudson Vice President/Operations Manager Stephanie T. Leoni Vice President/Compliance & Risk Management Officer Dana M. McWreath Vice President/Controller James M. Medved Vice President/Business Banking Officer Christopher L. Monaghan Vice President/Credit Department Manager **Randolph T. Patterson** Vice President/Business Banking Officer Dawn L. Rankin Vice President/Consumer Lending Manager Lori L. Szallar Vice President/Human Resources Manager **Gregory A. Vallecorsa** Vice President/Business Banking Officer **Dustin R. Yoder** Vice President/Information Technology Manager

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Branch Offices

Burgettstown 1803 Main Street Burgettstown, PA 15021 724-947-2745

Canonsburg 160 East Pike Street Canonsburg, PA 15317 724-745-2417

Finleyville 3576 Sheridan Avenue Finleyville, PA 15332 724-348-5255

Hickory

220 Main Street Hickory, PA 15340 724-356-2900

McMurray

3616 Washington Road McMurray, PA 15317 724-941-4275 South Fayette 173 Millers Run Road Bridgeville, PA 15017 412-221-1026

Tylerdale 98 East Wylie Avenue Washington, PA 15301 724-225-9100

Valley Brook 430 Valley Brook Road McMurrary, PA 15317 724-941-8430

Washington

77 South Main Street Washington, PA 15301 724-206-1100

Washington Crown Center

1500 West Chestnut Street Washington, PA 15301 724-223-8000

Washington Mall Plaza

255 Murtland Avenue Washington, PA 15301 724-229-7600

Loan Centers

McMurray Loan Office

3616 Washington Road McMurray, PA 15317 724-942-2301

North Hills Loan Office

6200 Brooktree Road Wexford, PA 15090 724-940-4450

Remote ATM

Courthouse Square The Washington Hospital



190 North Main Street Washington, PA 15301 724.222.3120 washfin.bank

